

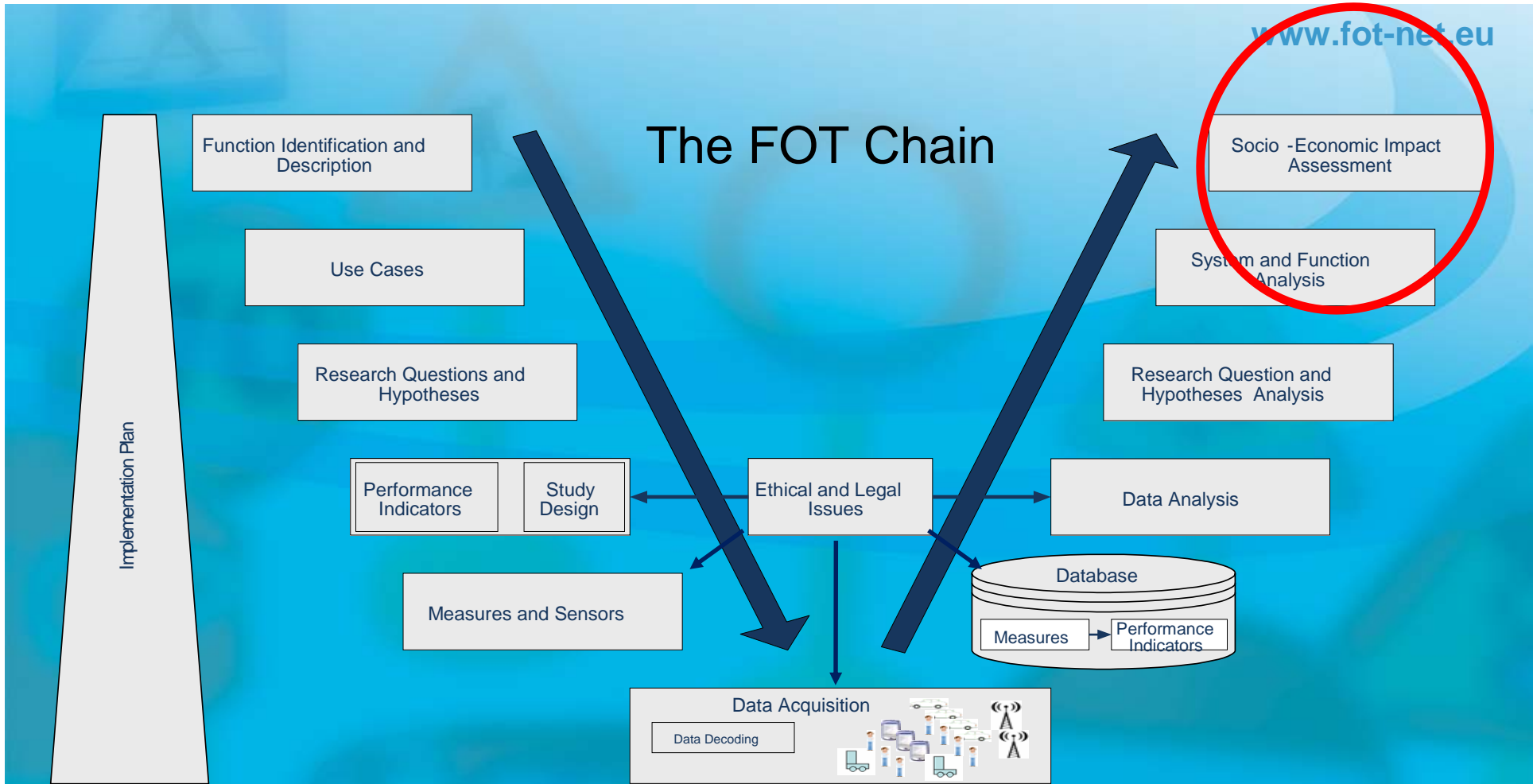
# Socio-economic aspects in the FOT assessment

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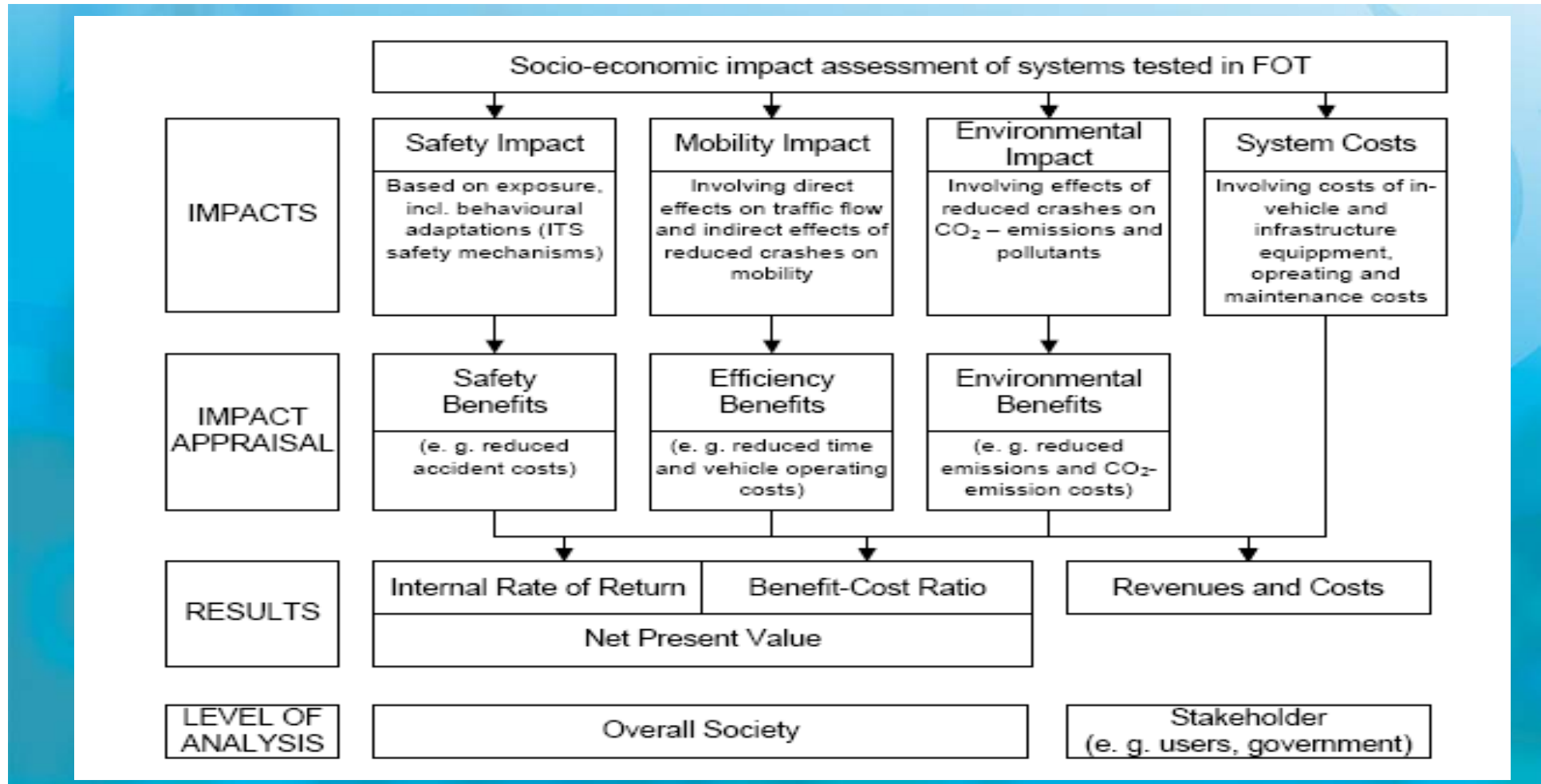


# Planning: Position of Cost-Benefit Analysis (CBA) in the FESTA V

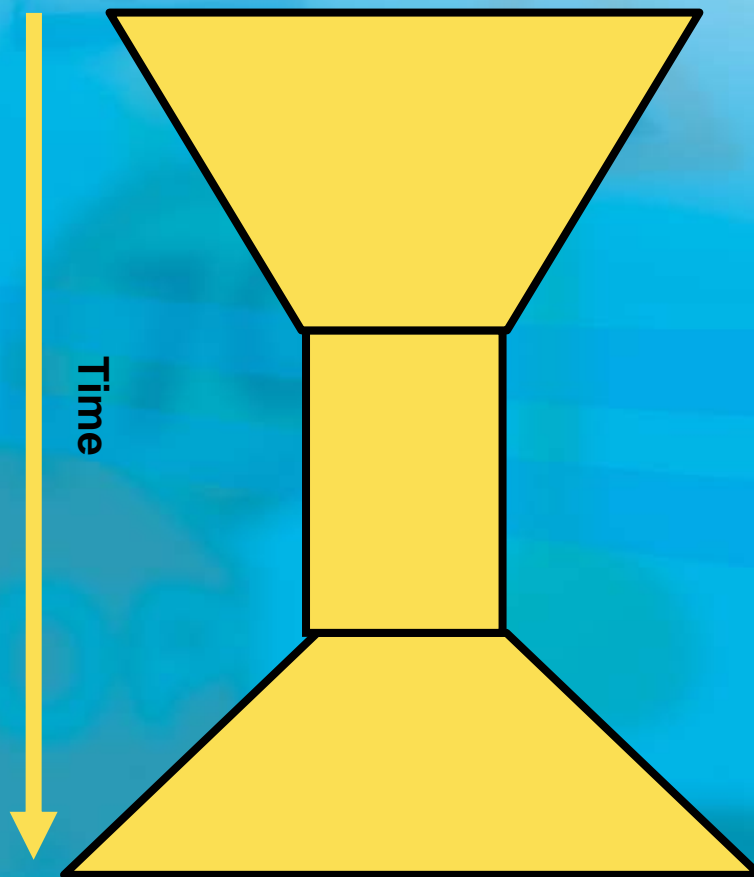
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# Planning: Framework for socio-economic impact assessment



# Planning: CBA Involvement in FOT – The sandglass pattern



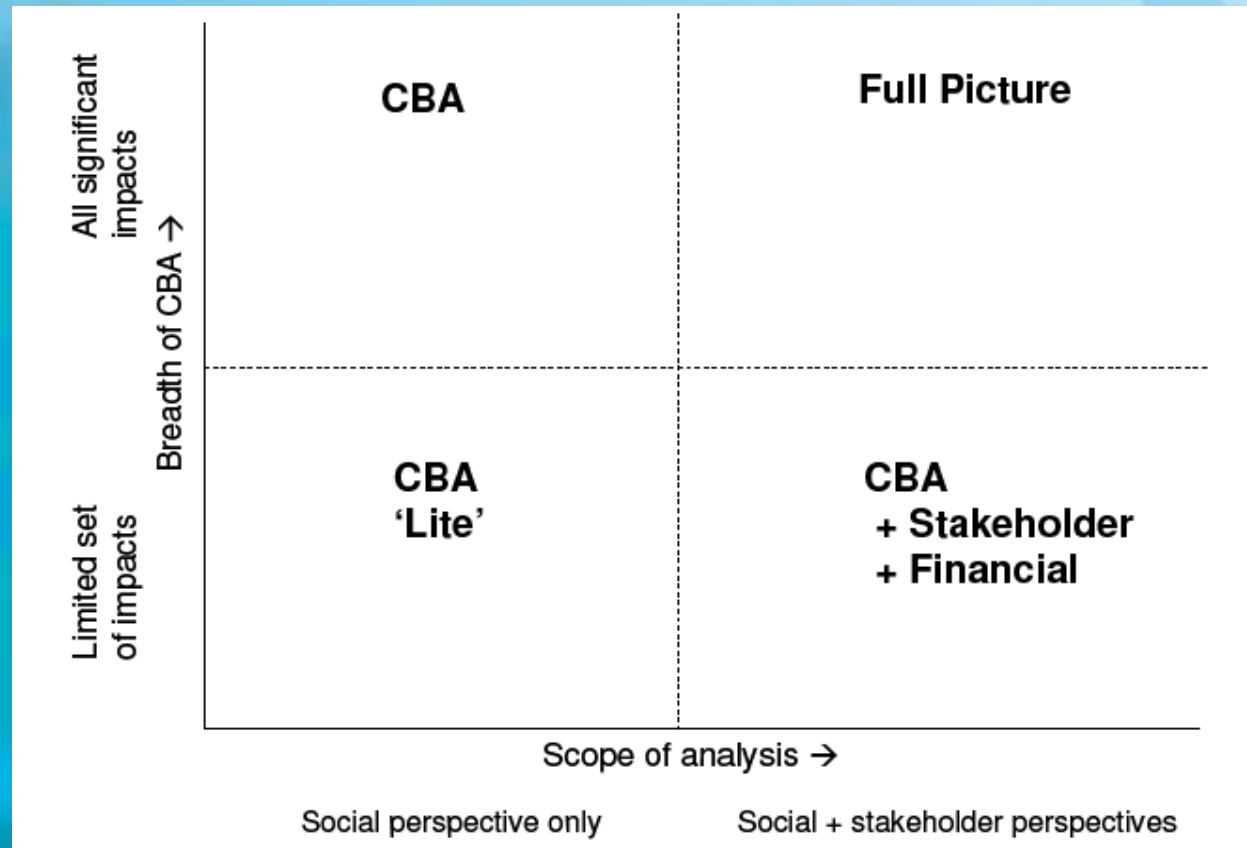
- Initial phase
  - CBA is not a rookie's job
  - Clarify scope of CBA
  - Address CBA issues and discuss implications of choices (CBA design)
- On watch phase
  - Particularly useful for exploring cost side
- Results phase
  - Monetisation of impacts (benefits)
  - Result: NPV or BCR
  - Plausibility checks and sensitivity tests

# Planning: Scope of CBA



Guiding principle:

Be economic in the assessment of FOT economics!



# Planning: Issues to consider

- Relevant impacts (safety, mobility, environment...)
- Geographical scope ([sub-] national / EU level)
- Assessment of stand-alone functions or bundles of applications
- Lifecycle versus snapshot CBA
  - Effects over entire assessment period
  - Assessment for one or several preselected target years
- Selection of the reference year

# Planning: Interaction – Selection of the Reference year

- Which aspects or criteria would you consider for the selection of a reference year?
- Suggestions:
  - **Maturity**
  - **Critical mass**
  - **Predictability (of background data)**
- Case: SAFESPOT IP, BLADE subproject

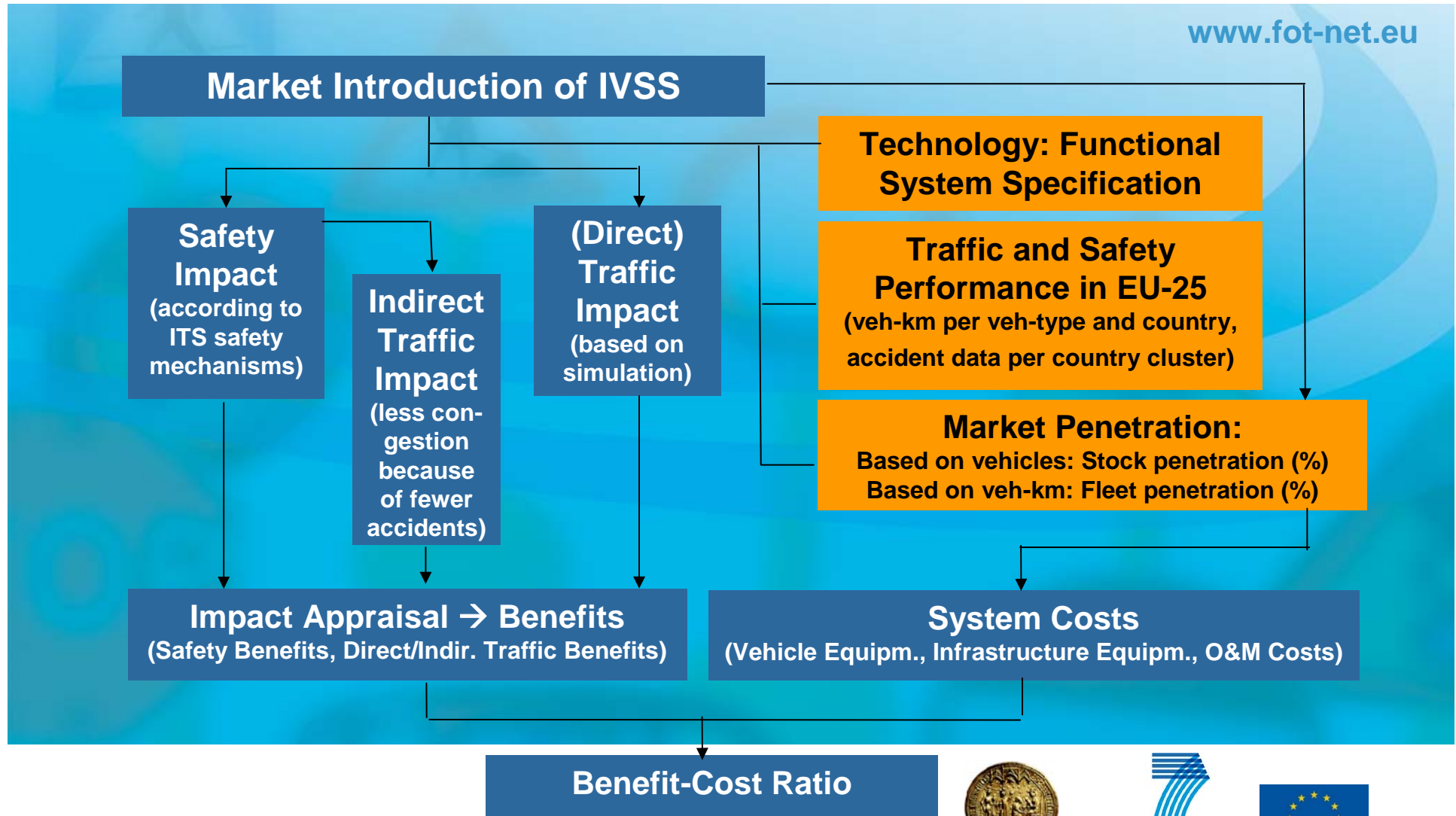
# Planning: Selection of the reference year – The BLADE case

Proposed Reference Years Decision Criteria	2015	2020	2025	Comment
Maturity of Applications	P	F	F	Maturity calls for a reference year in the long term because applications will gradually come to the market in the next decade and start the penetration process. Penetration will take considerable time, basically 15 – 20 years.
Critical mass	D	P	P	Because of performance thresholds it represents a risk to assess the applications under 2015 conditions. It is better to have a later reference year.
Predictability	P	P	D	Current forecasts of accident and traffic data look mostly forward to the year 2020. To go beyond it would require extra efforts and would introduce additional sources of inaccuracy to the evaluation.

Guide to evaluation: F ... favourable, P ... practical/possible, D ... difficult



# Process: The Use of Background Data in the CBA process



# Process: Cost estimation – The BLADE case

## Process (simplified)

### System specification

Component spreadsheets  
Initial estimation of unit costs based on publicly available information

### Cost estimation Working Group

Consisting of SAFESPOT partners  
Refinement of initial estimations

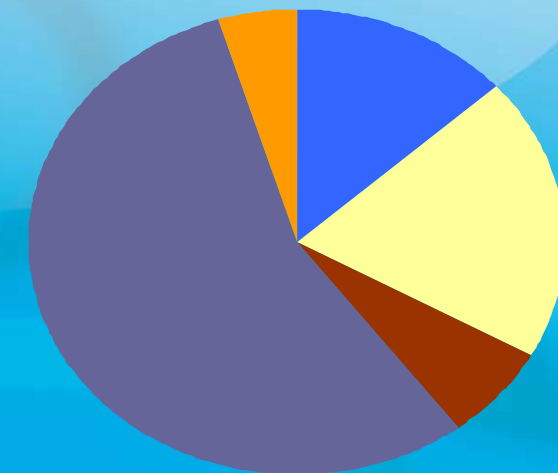
### Cost estimation Workshop

Bandwidth of market penetration (4-11%) based on business and service models  
Agreed estimation of costs per component considering min-max-penetration

### Calculation of economies of scale

Regression analysis  
Scale economies: 16%  
Verified with findings from US DOT sources

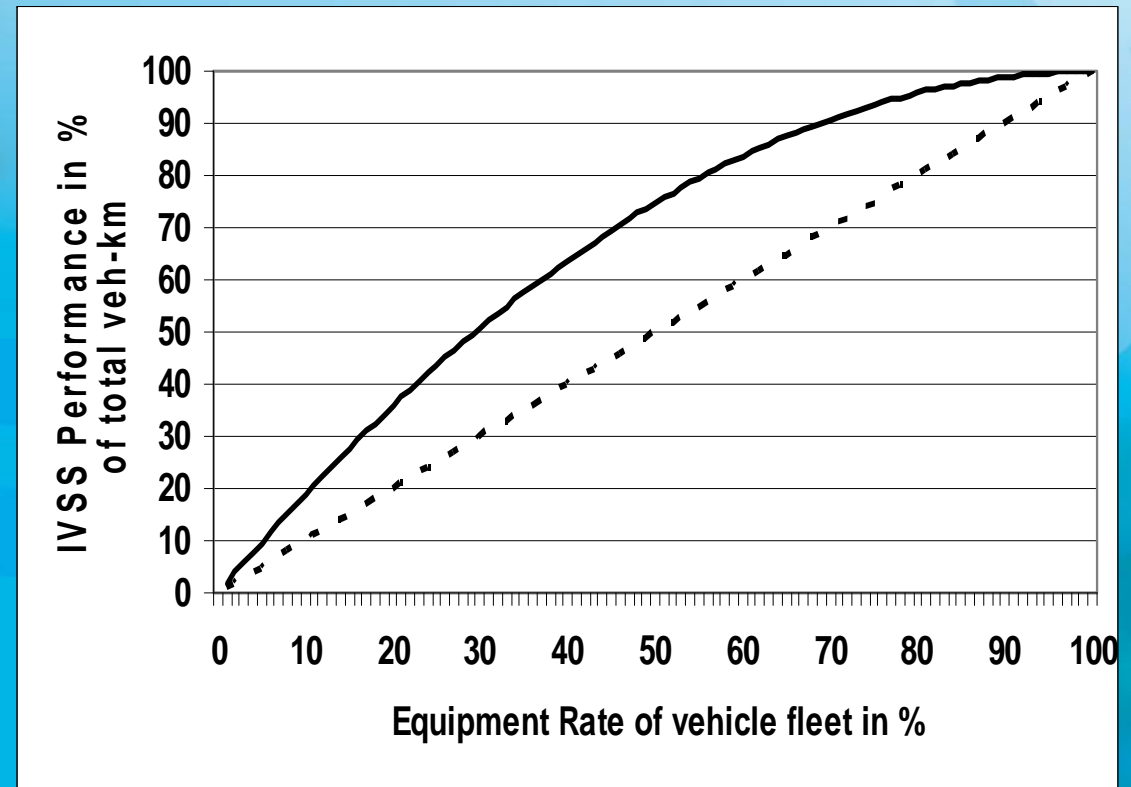
System costs estimated for  
Minimum Penetration (4.2%) –  
151.20 EUR (2020)



■ Dual frequency GPS  
■ Digital maps  
■ Warning module  
■ Long Range Radar front  
■ Implementation costs

# Process: Market penetration

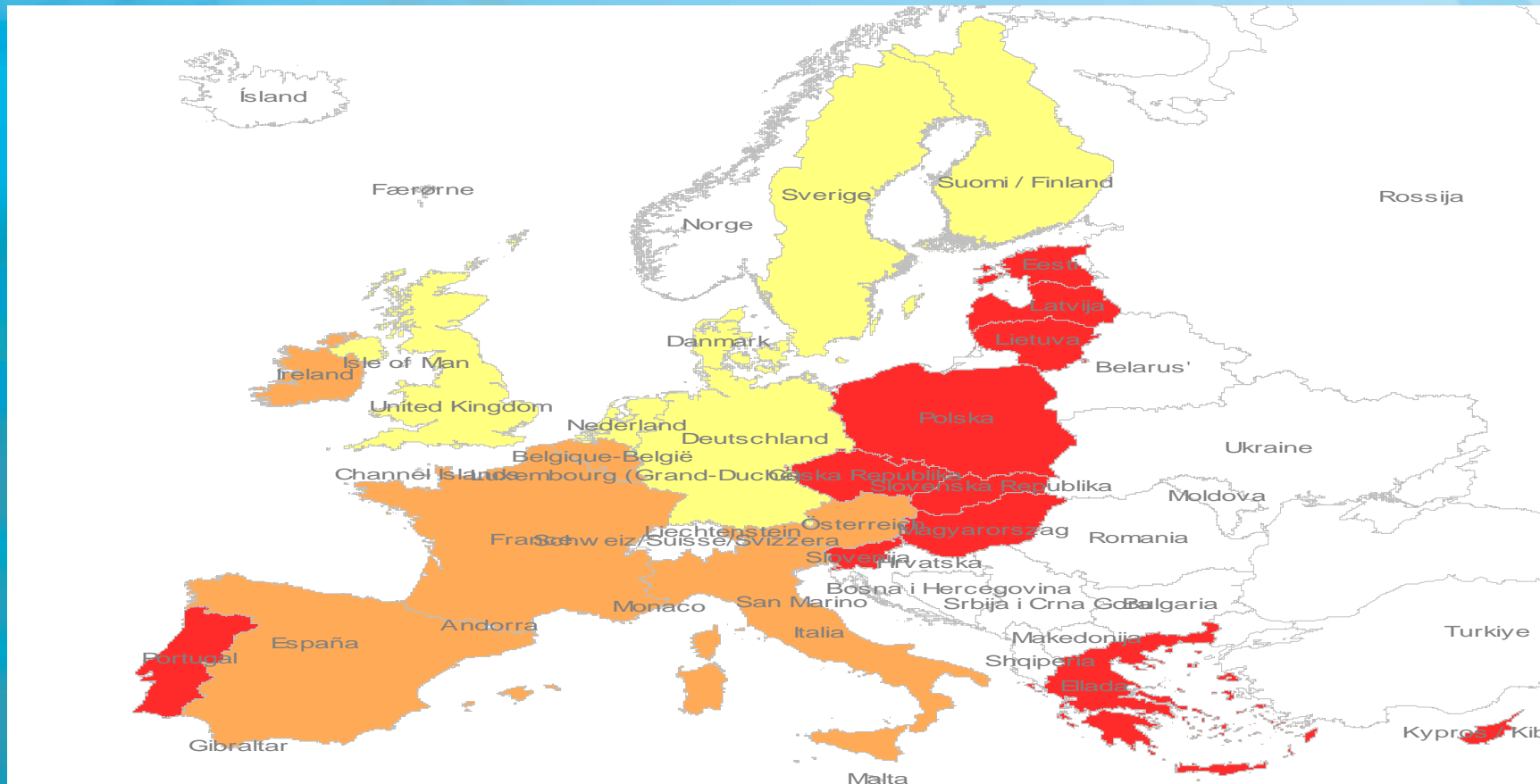
- Mileage per year is different between users
- Systems will be bought by those with the highest annual mileage
- Young vehicles are used more frequently than old vehicles



# Process: Cluster based approach for safety performance



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# Process: Impact appraisal

- Cost unit rates for each impact
  - Safety impact (EUR per fatality, injury)
  - Mobility impact (EUR per h, EUR per l)
  - Environmental impact (EUR per t CO<sub>2</sub>, NO<sub>x</sub>-eq.)
- This step makes use from pure evaluation studies which aim at putting cost unit rates in place
- Issues and choices
  - Damage costs versus willingness to pay
  - European average versus country specific values
- Appraisal offers some room for shaping the results

# Results: Benefit-cost ratios – The eIMPACT case

Systems	2010		2020	
	Low	High	Low	High
Electronic Stability Control	4.4	4.3	3.0	2.8
Lane Keeping Support	2.7	2.7	1.9	1.9
Driver Drowsiness Monitoring	2.5	2.9	1.7	2.1
Speed Alert	2.2	2.0	1.9	1.7

# Results: Discussion

- Only a results table does not say much
- Work is not over when the results are ready
- Series of checks necessary
  - Acceptability to policy and stakeholders
  - More disaggregated information needed
- Particular aspects
  - Composition of impacts
  - Decreasing BCR's
  - Sensitivity tests
  - Broader stakeholder analysis

# Results: Composition of impacts

Example: Speed Alert – Scenario 2020 low

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		<b>Valued effects (in Mill. Euro per year)</b>
<b>Benefits</b>	Safety Impact	2,897.2
	Indirect Traffic Impact	66.0
	Direct Traffic Impact	48.0
	<b>Total</b>	<b>3,011.2</b>
<b>Costs</b>	System Costs	1,619.8
	<b>Total</b>	<b>1,619.8</b>
<b>Benefit-Cost Ratio</b>		<b>1.9</b>

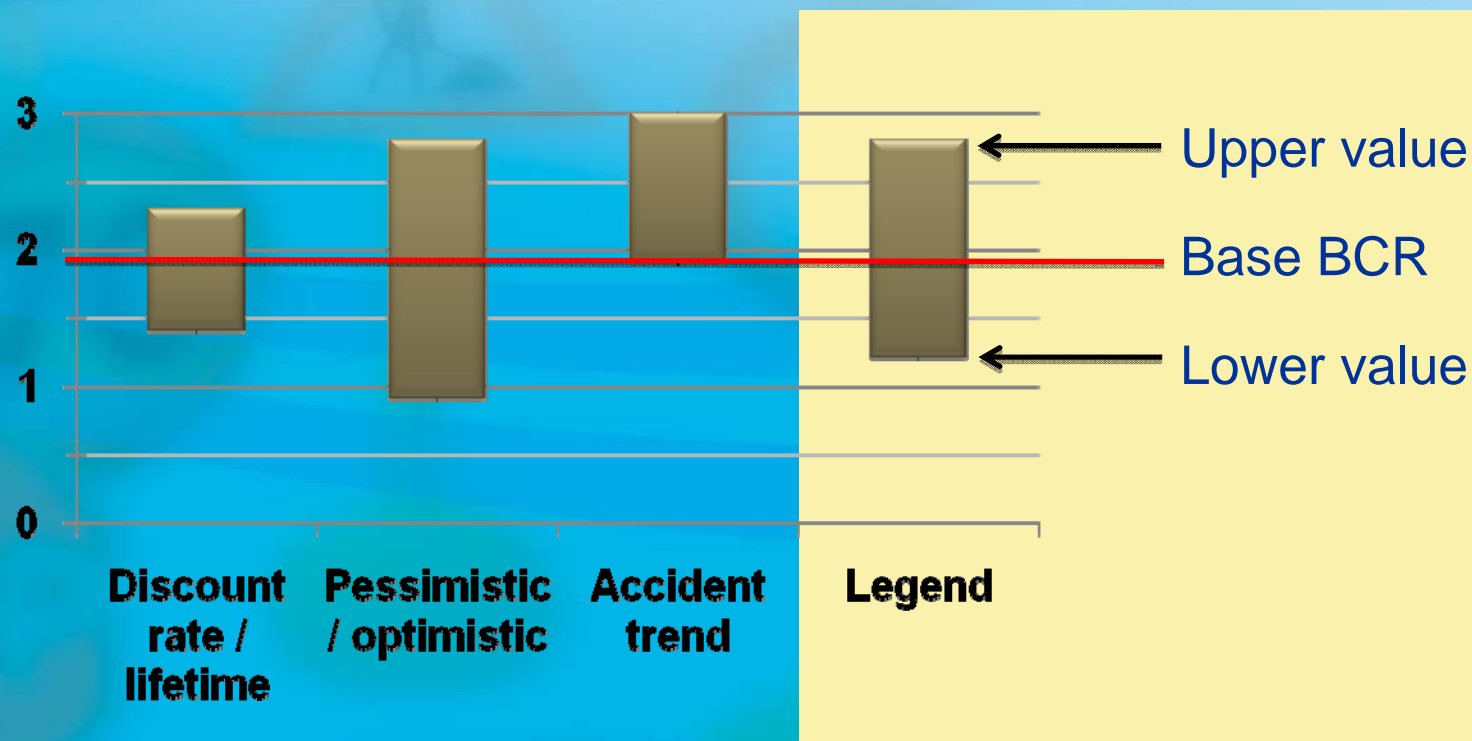




# Results: Addressing decreasing BCR

Systems	2010		2020	
	Low	High	Low	High
Electronic Stability Control	4.4	4.3	4.6	4.4
Lane Keeping Support	2.7	2.7	3.0	3.1
Driver Drowsiness Monitoring	2.5	2.9	2.8	3.5
Speed Alert	2.2	2.0	3.0	2.8

# Results – Sensitivity Tests



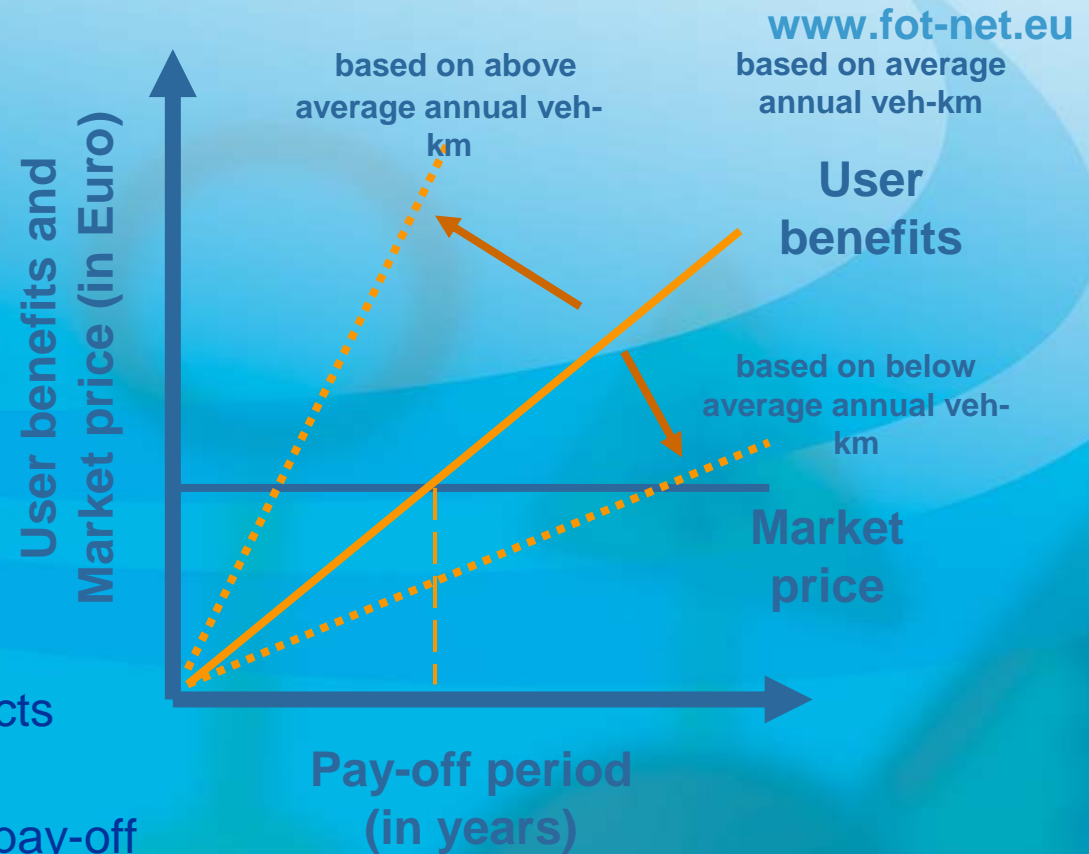
# Perspectives: Stakeholder analysis toolbox

STAKEHOLDER	ANALYT. GOAL	ECONOMIC TOOLS
<p>System users</p> <p>Automotive industry</p> <p>Insurance Industry</p>	<p>Benefits and costs on user level, industry level...</p>	<p>Break-even analysis</p>
<p>Public Authorities</p>	<p>Fiscal effects</p> <p>Employment effects</p> <p>Income distribution effects</p>	<p>Financial analysis</p> <p>Input-output analysis</p> <p>Incidence analysis</p>



# Perspectives: Break-even-analysis as example for stakeholder anal.

- Segmentation of user groups according to vehicle mileage
- Market prices instead of cost prices
- Safety impacts appraisal with willingness-to-pay values
- Environmental benefits not relevant in private pay-off considerations
- Relevance of comfort aspects – if applicable –
- Result can be provided as pay-off period, threshold for annual vehicle kilometers...



# Thank you for your attention!



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More information or want to cooperate?

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5 October 2010, London

